



# **OOREDOO MALDIVES PLC**

## **FIRST QUARTER REPORT 2017**

# FINANCIAL HIGHLIGHTS

## REPORT Q1 2017

### (January to March)

Ooredoo Maldives Plc (“Ooredoo Maldives”), a part of the Ooredoo Group, provides a wide range of innovative mobile, fixed and internet services tailored to the growing needs of today’s consumers and businesses. Guided by its vision of enriching people’s lives and its belief that it can stimulate human growth by leveraging communications to help people achieve their full potential, Ooredoo Maldives has transformed the telecommunications industry for the people of the Maldives.

Providing opportunities for Community participation and contribution being a key focused area, Ooredoo Maldives plans to provide the opportunity for public to invest in the company through an IPO, the offer is planned to open on 30<sup>th</sup> April 2017 and the closing of the offer is on 28<sup>th</sup> May 2017

The Offeror will start by offering 15% of the issued ordinary shares, which is 22,170,060 shares. In the event of an oversubscription, the Offeror will meet any additional demand up to a maximum of the offered shares of 59,120,160 which is 40% of the issued ordinary shares. The board declared dividend of MVR 406 Mn for the year 2016.

# HIGHLIGHTS OF THE QUARTER

## SUMMARY

Ooredoo Maldives PLC performed very well during the first quarter. Ooredoo Maldives ended Q1 achieving Gross Revenue (GR) of MVR 480 Mn, mainly contributed by Data Revenue and Roaming Revenue. In addition, Company achieved a Net Profit after Tax accrual at 35% of GR for the quarter.

## BUSINESS DEVELOPMENTS

- Launch of Enterprise Service Center
- Launch of Video content partner (Spuul) and EROS Now
- Successfully completed Nationwide 4G+ Coverage, reaffirming commitment to Digital Maldives
- Completion of Hulhumale' FTTx Project
- Partnership with Taxi Centers for Taxi Payments via m-Faisaa
- Ooredoo Smart Campus shortlisted for Glomo Award (m4Education)
- Launching of Shemaroo – Lifestyle content
- Launching of Pre IPO Campaign (What Do Ooredoo)

## KEY PRODUCTS & SERVICES

- IDD Segmented Offer to Bangladesh and IDD Community Plans: My Bangla Plan, My Lanka Plan and My China Plan
- Work Group Bill Control Double Allowance
- Launched 3 new price of LTE Data Packs and Data Product Revamp
- Customer Value Management Offers: Double Data, Data Offers and Anti Churn Offers

## CORPORATE SOCIAL RESPONSIBILITY

- Participated Women's Day Celebration Event "AnhenVERIN" with UNDP & Falah Pre-school.
- Women's Day Celebration: Launching of AnhenVERIN #BeBoldForChange Video with UNDP.
- Women's Day Celebration: Tea with Women Entrepreneurs, held with UNDP at Hotel Jen.
- Donations to support Influenza Prevention (posters, flyers, leaflets, videos, safety items (hand sanitizer, masks)
- Celebration of Cancer Day by Participating in Support through Sports Event.
- Partner for Webinar by Cisco Networking Academy Program.
- Partnership with RAFY for Youth Development "Millennium Youth Ambassadors Program"
- Partnership with Guesthouse Associations of Maldives (GAM)

## SPONSORSHIPS

- Telecom Partner for Living Expo
- Ooredoo sponsors two caretakers for local orphanage "Fiyavathi"

## **BOARD ADMINISTRATION**

### **BOARD COMPOSITION**

The Board composition as at 31<sup>st</sup> March 2017 was as follows:

<b>Name</b>	<b>Position</b>
Mr. Khalid Ibrahim Al Mahmoud	Chairman & Managing Director
Dr. A. Hamid Mohamed A. Marafi	Director
Mr. Haroon Shahul Hameed	Director
Mr. Ian Grant Fenton	Director
Mr. Khalid Hasaan M A Al-Hamadi	Director
Ms. Dheena Hussain	Director
Mr. Vikram Sinha	Director
Mr. Ramanathan Sivakumar	Director

### **BOARD ACTIVITIES**

Frequency of Board meetings held during the quarter as follows:

	<b>Number</b>
Board meeting	2

### **BOARD DECISIONS**

- Approval of Audited Financial Statements of 2016
- Approval of Leasing of a Land in Hulhumale' from HDC (Housing Development Corporation) for Office Building
- Appointment of KPMG as External Auditors of the company
- Approval of Employee Performance Bonus and Merit Increment
- Approval of Share consolidation and Share Price Face Value of MVR 10.00 per share
- Approval of Dividend Declaration for 2016

## SHARE INFORMATION

### SHAREHOLDING

The company's shareholding as at 31<sup>st</sup> March 2017 was as follows

Shareholding	%	Number of Shares
Wataniya International FZ-LLC	99.99%	147,800,390
Others		11

### SHARE TRADING

- There is no share trading during the quarter. The Initial Public Offering (IPO) is planned to open on 30<sup>th</sup> April 2017 and closing on 28<sup>th</sup> May 2017
- Secondary Market Trading is planned on 07<sup>th</sup> August 2017

# FINANCIAL STATEMENTS

## BALANCE SHEET

OOREDOO MALDIVES PLC

STATEMENT OF FINANCIAL POSITION (UNAUDITED)

AS AT

### ASSETS

#### Non-Current Assets

Property, Plant and Equipment	1,062,256	1,070,775
Intangible Assets	117,508	124,992
Deferred Tax Assets	18,983	17,906
<b>Total Non-Current Assets</b>	<b>1,198,747</b>	<b>1,213,674</b>

#### Current Assets

Inventories	10,383	8,979
Trade and Other Receivables	352,563	304,583
Amount Due from Related Party	25,198	21,561
Fixed Deposits	832,590	782,590
Cash and Cash Equivalents	316,296	263,319
<b>Total Current Assets</b>	<b>1,537,030</b>	<b>1,381,031</b>

#### Total Assets

**2,735,777**      **2,594,705**

### EQUITY AND LIABILITIES

#### Equity

Share Capital	1,478,004	1,478,004
Reserve on Translation of Share Capital	144,180	144,180
Accumulated Losses	(946,568)	(705,607)
<b>Total Equity Attributable to Equity Holders of the Parent</b>	<b>675,616</b>	<b>916,577</b>

Non-Controlling Interest

86,244      82,665

#### Total Equity

**761,860**      **999,242**

### LIABILITIES

#### Non-Current Liabilities

Loans and Borrowings	401,372	450,074
Provisions	18,158	18,158
Deferred Tax Liabilities	-	-
<b>Total Non-Current Liabilities</b>	<b>419,530</b>	<b>468,232</b>

#### Current Liabilities

Loans and Borrowings	83,011	93,639
Amounts Due to Related Parties	530,961	527,213
Trade and Other Payables	825,056	419,553
Current Tax Payable	115,359	86,827
<b>Total Current Liabilities</b>	<b>1,554,387</b>	<b>1,127,232</b>

#### Total Liabilities

**1,973,917**      **1,595,463**

#### Total Equity and Liabilities

**2,735,777**      **2,594,705**

**INCOME STATEMENT**

OOREDOO MALDIVES PLC

STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME (UNAUDITED)

FOR THE QUARTER ENDED

	31 MAR 2017 Q1 2017 MVR '000	31 DEC 2016 Q4 2016 MVR '000
Revenue	480,032	396,858
Other Income	-	-
Operating Expenses	(218,646)	(209,269)
Depreciation and Amortization	(57,621)	(58,289)
<b>Results from Operating Activities</b>	<b>203,765</b>	<b>129,300</b>
Net Finance Expense	(4,389)	(3,709)
<b>Profit Before Tax</b>	<b>199,376</b>	<b>125,591</b>
Income Tax Expense	(30,303)	(14,609)
<b>Profit for the Period</b>	<b>169,073</b>	<b>110,982</b>
Other Comprehensive Income	-	-
<b>Total Comprehensive Income for the Period</b>	<b>169,073</b>	<b>110,982</b>
<b>Total Comprehensive Income Attributable to:</b>		
Owners of the Company	165,492	106,821
Non-Controlling Interest	3,581	4,161
<b>Total Comprehensive Income for the Period</b>	<b>169,073</b>	<b>110,982</b>
<b>Basic and Diluted Earnings Per Share</b>	<b>1.12</b>	<b>0.08</b>



## CASH FLOW STATEMENT

OOREDOO MALDIVES PLC

CASH FLOW STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED

	31 MAR 2017 Q1 2017 MVR '000	31 DEC 2016 Q4 2016 MVR '000
Cash Flows from Operating Activities	203,923	274,042
Cash Flows from Investing Activities	(91,616)	(311,438)
Cash Flows from Financing Activities	(59,330)	(77,891)
Net Increase / (Decrease) in Cash and Cash Equivalents	<u>52,977</u>	<u>(115,287)</u>
Cash and Cash Equivalents at the Beginning of the Period	263,319	378,606
Cash and Cash Equivalents at the End of the Period	<u>316,296</u>	<u>263,319</u>



Najib Khan  
Chief Executive Officer



Ramanathan Sivakumar  
Chief Financial Officer

## **LEGAL & REGULATORY COMPLIANCE**

### **REPORTING COMPLIANCE**

This report has been prepared in compliance with Capital Market Development Authority's (CMDA) of Maldives, minimum Quarterly Reporting Requirement for Listed Companies.

### **CORPORATE GOVERNANCE**

Ooredoo Maldives ensures the adherence of compliance requirements of Governance Code developed by the Capital Market Development Authority (CMDA) of Maldives. In addition, the company is committed to achieve and promote high standards of accountability and corporate conduct. In this regard, company follows international best practices and has established corporate governance practices internally to enhance corporate performance.