



Bank of Maldives (BML) is the leading financial institution in Maldives. We are a full-service bank engaging across the complete spectrum of personal, business and corporate financial services.

We are privileged to touch the lives of almost every citizen and business in Maldives through our extensive network of branches, agents, relationship managers and online banking facilities. This privilege brings with it great responsibility which we take extremely seriously.

We understand that we play a pivotal role as an engine of growth and a partner for success for thousands of individuals, families and businesses. Our aim is to actively participate in community development and to create long-term value for our shareholders.

Our business is built on a clear and compelling strategy focused on 3 strategic pillars of Customer Service, Support for Business and Financial Inclusion. Our strategic foundations are People Excellence and Robust Risk Management.

We are firmly focused on being a professionally managed, customer-oriented organization which follows international best practices.

# ONE BANK IS INVESTING IN MALDIVES

**260,000 CUSTOMERS** 

**34 BRANCHES IN ALL 20 ATOLLS** 

**95** ATMS IN ALL **20** ATOLLS

**277 CASH AGENTS ON 165 ISLANDS** 

**5,000 POS MERCHANTS** 

**35 SELF SERVICE BANKING CENTRES** 

**2,000 DHONI BANKING TRIPS** 

**MVR 12 BILLION LOANS TO INDIVIDUALS & BUSINESSES** 

**MVR 15 BILLION CUSTOMER DEPOSITS** 

**MVR 1 BILLION GOVERNMENT LOAN SCHEMES** 

950 JOBS WITH 1/3 IN ATOLLS

**99% OF STAFF ARE MALDIVIANS** 



THAT BANK IS
BANK OF MALDIVES

# Our Business Strengths

#### **Solid Financial Platform**

- Deposit base MVR 15 billion
- Assets MVR 23 billion
- Strong capital position well above regulatory requirement

#### **Strong Customer Base**

- 260,000 customers
- Leading market share in Retail,
   Corporate and SME segments
- Market leader in Self Service Banking with largest number of online and ATM users

#### Leadership in Innovation

- First to launch POS services in Maldives
- First to launch Internet and Mobile Banking
- First to launch cash and cheque deposit machines

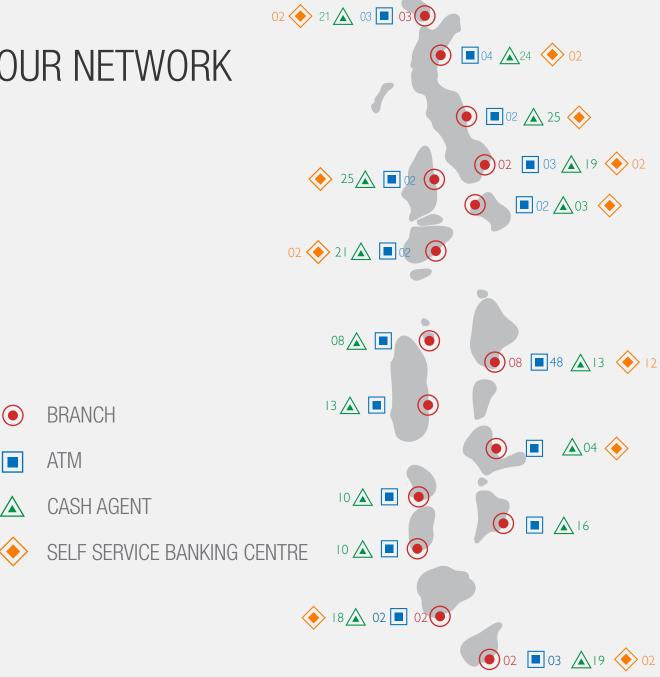
# Leadership in Service Delivery

- Largest network of Branches, Agents, ATMs and POS terminals in Maldives
- Exclusive acquirer and issuer of American Express cards in Maldives
- Principal member in the Maldives for Visa and MasterCard

# Experienced and Dedicated Team

- Largest employer in the banking sector
- 99% of our employees are locals with almost one third employed in the atolls
- Strong executive leadership team with experience across many countries and banking markets

# **OUR NETWORK**



## NE BANK IS INVESTING **IN MALDIVES**









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#### 1. SUMMARY

Financial Results for the first quarter of 2018 were positive with Operating Profit up 11% on the same period last year due to solid business volumes across all key sectors. Profit Before Tax was up 3% on Quarter 1 2017 despite the higher level of loan provisioning required under the new accounting standard, IFRS 9. Profit Before Tax on an underlying/like-for-like basis increased by 13%. The Bank's loan book remained robust with the ratio of non-performing to total loans falling from 4.1% at the end of 2017 to 3.2%. Capital and liquidity ratios finished the quarter well in excess of regulatory requirements.

The Bank's community investment program continued during the quarter and February alone saw 28 'Aharenge Bank' ('My Bank') events held across the country which supported charitable, educational, sports and environmental causes.

#### 2. BUSINESS DEVELOPMENTS

- Over the past year, our Bank has been supporting the communities and people of Maldives in a structured and positive way through our Aharenge Bank program. As in 2017, February was a particularly special month with a community event held each day. These, and other events during the first quarter, helped charitable, educational, sports and environmental causes throughout the country. Additionally, the Bank's staff raised significant funds for the Maldives Autism Association, Beautiful Eyes Down Syndrome Association and Maldives Association for Physical Disables.
- In recognition of the positive impact the Aharenge Bank program has had on communities across the country, the Bank received the 'Award for Investment in Communities' at the prestigious Corporate Maldives Gold 100 Gala, which was held in February.
- The Bank's refurbished branch in Vilimale' was opened during the quarter and now includes a modern Self-Service Banking Centre which operates on a 24/7 basis. The quarter also saw new ATMs installed in Gan International Airport and Hithadhoo Regional Hospital. An additional 72 Cash Agents were added, bringing our total agent network to 277.
- As part of our commitment to deliver products which meet the evolving needs of our customers, an innovative new loan offering was launched. The 'Lifestyle Loan' has been designed to provide easy access to finance up to MVR 500,000 to those property owners who receive a rental income from their property.
- We introduced Online Applications for a number of key services whereby customers can now apply online to open accounts as well as to obtain credit cards, debit cards and personal loans.
- In March, our Board of Directors resolved to propose for shareholder approval at the next Annual General Meeting (AGM) a final dividend of MVR 118,402,240 amounting to MVR 22 per share for the financial year 2017. This is an increase of 10% over the amount paid in the prior year and would represent the Bank's highest ever dividend payout. The AGM has been scheduled for Sunday, 13th May in Male'.

### 3. KEY FINANCIAL INFORMATION

**Income Statement (Unaudited)** - Quarter ended 31 March 2018 (All amounts in MVR'000 unless otherwise stated)

|   | Q1 2018   | Q1 2017   | Q4 2017   |  |
|---|-----------|-----------|-----------|--|
| Gross Income                                | 615,734   | 540,992   | 645,276   |  |
| Interest Income and Similar Income          | 370,628   | 325,157   | 375,264   |  |
| Interest Expense and Similar Charges        | (29,925)  | (18,480)  | (24,361)  |  |
| Net Interest Income                         | 340,703   | 306,677   | 350,903   |  |
| Fee and Commission Income                   | 219,266   | 189,940   | 247,651   |  |
| Fee and Commission Expense                  | (84,262)  | (71,663)  | (76,094)  |  |
| Net Fee and Commission Income               | 135,004   | 118,277   | 171,557   |  |
| Other Operating Income                      | 25,840    | 25,895    | 22,361    |  |
| Total Operating Income                      | 501,548   | 450,849   | 544,821   |  |
| Operating Expenses                          | (112,849) | (101,738) | (161,045) |  |
| Operating Profit (Profit before Provisions) | 388,699   | 349,111   | 383,776   |  |
| Provision for Bad and Doubtful Debts        | (32,533)  | (2,559)   | 112,369   |  |
| Profit Before Tax                           | 356,166   | 346,552   | 496,145   |  |
| Income Tax Expense                          | (96,207)  | (86,640)  | (148,122) |  |
| Net Profit for Quarter                      | 259,960   | 259,912   | 348,023   |  |
| Basic Earnings Per Share (annualised)       | 193       | 193       | 259       |  |

# **Statement of Financial Position (Unaudited)** - As at 31 March 2018 (All amounts in MVR'000 unless otherwise stated)

|  | 31 Mar 2018 | 31 Mar 2017 | 31 Dec 2017 |  |
|--|-------------|-------------|-------------|--|
| Cash, Short Term Funds & Balances with MMA | 5,617,587   | 4,750,228   | 4,986,564   |  |
| Loans and Advances                         | 12,245,896  | 10,007,138  | 12,221,060  |  |
| Financial Investments - Available for Sale | 123,483     | 84,556      | 123,483     |  |
| Financial Investments - Held to Maturity   | 4,362,658   | 4,199,294   | 4,381,825   |  |
| Investments in Subsidiaries                | 10          | 10          | 10          |  |
| Property, Plant and Equipment              | 414,867     | 346,650     | 408,983     |  |
| Other Assets                               | 261,933     | 334,336     | 243,042     |  |
| Total Assets                               | 23,026,435  | 19,722,212  | 22,364,967  |  |
| Deposits                                   | 15,418,891  | 13,695,687  | 15,202,906  |  |
| Borrowings                                 | 840,812     | 292,007     | 793,602     |  |
| Other Liabilities                          | 958,654     | 928,889     | 820,341     |  |
| Total Liabilities                          | 17,218,357  | 14,916,583  | 16,816,849  |  |
| Share Capital                              | 269,096     | 269,096     | 269,096     |  |
| Share Premium                              | 93,000      | 93,000      | 93,000      |  |
| Reserves                                   | 5,445,982   | 4,443,533   | 5,186,022   |  |
| Total Shareholders' Equity                 | 5,808,078   | 4,805,629   | 5,548,118   |  |
| Total Equity and Liabilities               | 23,026,435  | 19,722,212  | 22,364,967  |  |
|  |             |             |             |  |

Nandana Senevirathne Chief Financial Officer Andrew Healy CEO & Managing Director **Ibrahim Mohamed** Chairperson, Audit & Risk Management Committee

# **Statement of Cash Flows (Unaudited)** - Quarter ended 31 March 2018 (All amounts in MVR'000 unless otherwise stated)

|   | Q1 2018   | Q1 2017   | Q4 2017   |  |
|---|-----------|-----------|-----------|--|
| Cash Flows from Operating Activities              | (3,774)   | 335,857   | 402,155   |  |
| Changes in Operating Assets and Liabilities       | (337,266) | (502,592) | 312,884   |  |
| Cash Flows from Investing Activities              | (1,373)   | 30,868    | (374,811) |  |
| Cash Flows from Financing Activities              | 51,933    | (26,475)  | 70,583    |  |
| Net increase in Cash and Cash Equivalents         | (290,479) | (162,342) | 410,810   |  |
| Cash and Cash Equivalents at beginning of quarter | 1,322,853 | 1,041,247 | 912,043   |  |
| Cash and Cash Equivalents at end of quarter       | 1,032,374 | 878,905   | 1,322,853 |  |

#### 4. INVESTOR INFORMATION

| Highest Traded Price          | MVR 320   |
|-------------------------------|---|
| Lowest Traded Price           | MVR 280   |
| Weighted Average Traded Price | MVR 304.09  |
| Market Capitalization         | MVR 1,506,937,600   |
| Price Earnings Ratio          | 1.45  |
| Dividend Yield                | 7.1%  |
|                               | Lowest Traded Price  Weighted Average Traded Price  Market Capitalization |

#### 5. GOVERNANCE

#### 5.1 Frequency of Board Meetings

The number of meetings held by the Board of Directors and its sub-committees during the first quarter of 2018 were as follows:

|  | No. of Meetings |
|--|-----------------|
| Board of Directors                               | 03 (Three)      |
| Board Credit Committee                           | 02 (Two)        |
| Audit & Risk Management Committee                | 10 (Ten)        |
| Appointment, Nomination & Remuneration Committee | 06 (Six)        |

#### 5.2 Key Activities carried out by the Board & Board Committees

- Reviewed and approved the Bank's audited financial statements for the year ended 31st December 2017.
- Reviewed and approved the proposed final dividend for 2017.
- Reviewed and approved the Staff Performance Bonus for 2017.
- Reviewed the Risk Management Report for Quarter 4 2017.
- Reviewed the Non-Performing Assets and Loan Portfolio Report for Quarter 4 2017.
- Reviewed the report on the activities of the Internal Audit function during Quarter 4 2017.
- Reviewed and approved the Internal Audit Plan for 2018.
- Reviewed the Procurement Committee Report for the second half of 2017.
- Reviewed and approved the names received for Nominee Director positions and the applications received for Public Director positions on the Board of Directors.
- Reviewed and approved the Corporate (Staff) Health Insurance Scheme for 2018.

#### 5.3 Changes in the Board of Directors

As per the Articles of Association of the Bank, the Board shall consist of 11 members, which includes 08 Nominee Directors and 03 Elected Directors. The quarter began and ended with a total of 10 Directors in the Board's composition with 01 Nominee Director position being vacant.

|    | Name of Director                               | Category                           | Designation                              | Respective<br>Committee |
|----|--|------------------------------------|--|-------------------------|
| 01 | Ms. Saeeda Umar<br>Nominee Director            | Non-Executive & Independent        | Chairperson                              | BCC                     |
| 02 | Mr. Andrew Healy<br>Nominee Director           | Executive &<br>Non-Independent     | CEO & MD                                 | BCC                     |
| 03 | Mr. Mohamed Shareef<br>Nominee Director        | Executive &<br>Non-Independent     | Director                                 | BCC                     |
| 04 | Mr. Ibrahim Mohamed<br>Elected Director        | Non-Executive & Independent        | Director<br>Chairperson of ARM Committee | BCC, ANR & ARM          |
| 05 | Mr. Mohamed Abdul Sattar<br>Elected Director   | Non-Executive & Independent        | Director<br>Chairperson of ANR Committee | BCC, ANR & ARM          |
| 06 | Mr. Rabih Mohamed<br>Nominee Director          | Non-Executive &<br>Non-Independent | Director                                 | ARM                     |
| 07 | Mr. Abdul Haris<br>Nominee Director            | Non-Executive &<br>Non-Independent | Director                                 | ANR                     |
| 08 | Mr. Mohamed Luveiz<br>Nominee Director         | Non-Executive & Independent        | Director                                 | ANR & ARM               |
| 09 | Ms. Ibthishama Ahmed Saeed<br>Elected Director | Non-Executive & Independent        | Director                                 | BCC & ANR               |
| 10 | Ms. Aishath Arsha<br>Nominee Director          | Non-Executive & Independent        | Director                                 | BCC & ARM               |

BCC = Board Credit Committee; ANR = Appointment, Nomination & Remuneration Committee; ARM = Audit & Risk Management Committee

### 6. CORPORATE GOVERNANCE COMPLIANCE

The Bank is committed to achieving high standards of corporate conduct and in this regard, recognizes the importance of having in place a set of well-defined corporate governance practices and processes to enhance corporate performance and accountability. During the quarter, the Bank worked as always to achieve compliance with the provisions of its Corporate Governance Code which articulates best corporate governance practices. The Bank has also complied with the provisions of its internal policies and procedures which govern its day to day operations.

#### 7. REPORTING COMPLIANCE

This report has been prepared taking into account the Capital Market Development Authority's Circular on Minimum Quarterly Reporting Requirements for Listed Companies.

