



**BANK OF MALDIVES**

**BML**

34 BRANCHES  
100 ATMs  
5000 POS  
205 CASH AGENTS  
33 SELF SERVICE BANKING CENTRES  
MVR 12 BILLION LOANS  
INTERNET BANKING  
MOBILE BANKING

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100 ATMs  
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**BANK OF MALDIVES**



Bank of Maldives (BML) is the leading financial institution in Maldives. We are a full-service bank engaging across the complete spectrum of personal, business and corporate financial services.

We are privileged to touch the lives of almost every citizen and business in Maldives through our extensive network of branches, agents, relationship managers and online banking facilities. This privilege brings with it great responsibility which we take extremely seriously.

We understand that we play a pivotal role as an engine of growth and a partner for success for thousands of individuals, families and businesses. Our aim is to actively participate in community development and to create long-term value for our shareholders.

Our business is built on a clear and compelling strategy focused on 3 strategic pillars of Customer Service, Support for Business and Financial Inclusion. Our strategic foundations are People Excellence and Robust Risk Management.

We are firmly focused on being a professionally managed, customer-oriented organization which follows international best practices.

# ONE BANK IS INVESTING IN MALDIVES

**279,000 CUSTOMERS**

**37 BRANCHES IN ALL 20 ATOLLS**

**113 ATMs IN ALL 20 ATOLLS**

**277 CASH AGENTS ON 165 ISLANDS**

**5,700 POS MERCHANTS**

**49 SELF SERVICE BANKING CENTRES**

**2,000 DHONI BANKING TRIPS**

**MVR 12.9 BILLION LOANS TO INDIVIDUALS & BUSINESSES**

**MVR 17 BILLION CUSTOMER DEPOSITS**

**MVR 1 BILLION GOVERNMENT LOAN SCHEMES**

**950 JOBS WITH 1/3 IN ATOLLS**

**99% OF STAFF ARE MALDIVIANS**



# THAT BANK IS BANK OF MALDIVES

# Our Business Strengths

## Solid Financial Platform

- Deposit base MVR 17 billion
- Assets MVR 25 billion
- Strong capital position well above regulatory requirement

## Strong Customer Base

- 279,000 customers
- Leading market share in Retail, Corporate and SME segments
- Market leader in Self Service Banking with largest number of online and ATM users

## Leadership in Innovation

- First to launch POS services in Maldives
- First to launch Internet and Mobile Banking
- First to launch cash and cheque deposit machines

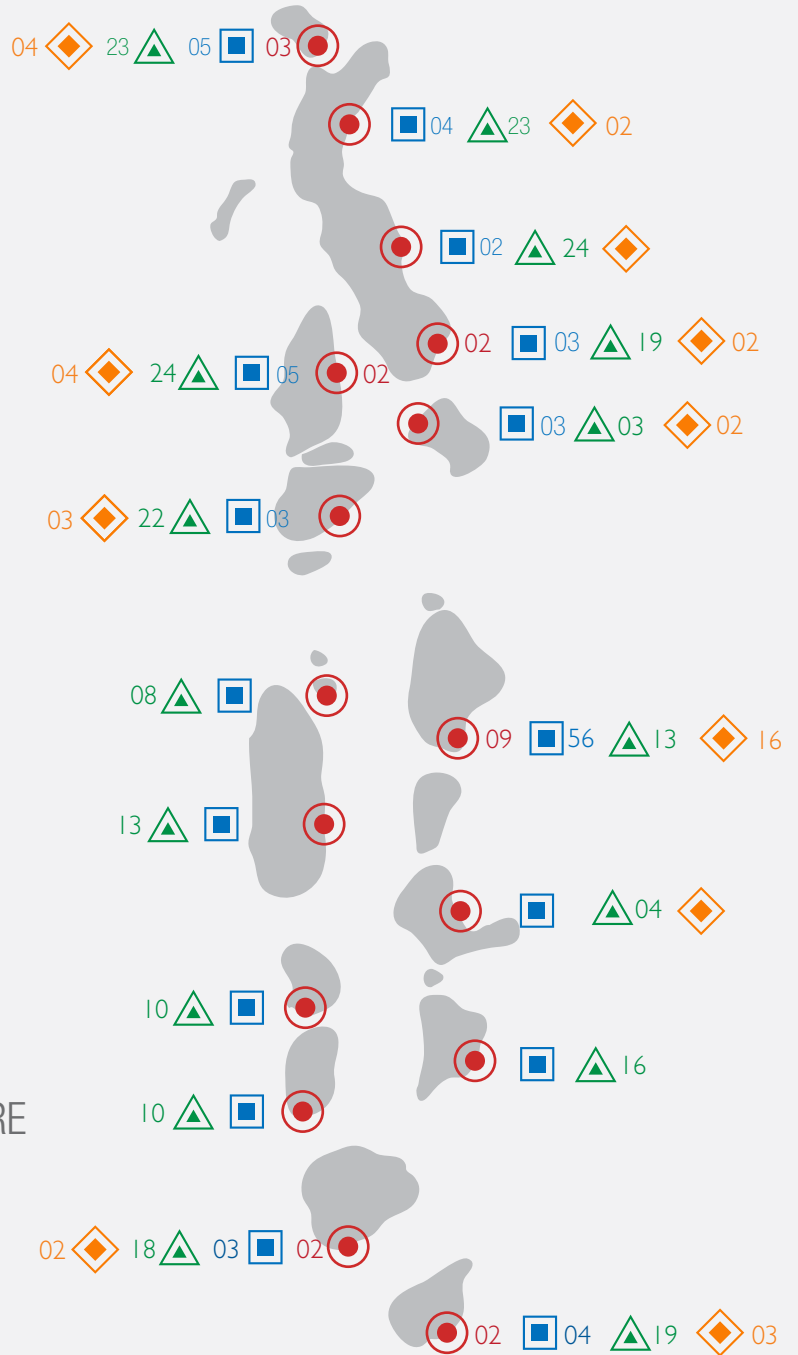
## Leadership in Service Delivery

- Largest network of Branches, Agents, ATMs and POS terminals in Maldives
- Exclusive acquirer and issuer of American Express cards in Maldives
- Principal member in the Maldives for Visa and MasterCard

## Experienced and Dedicated Team

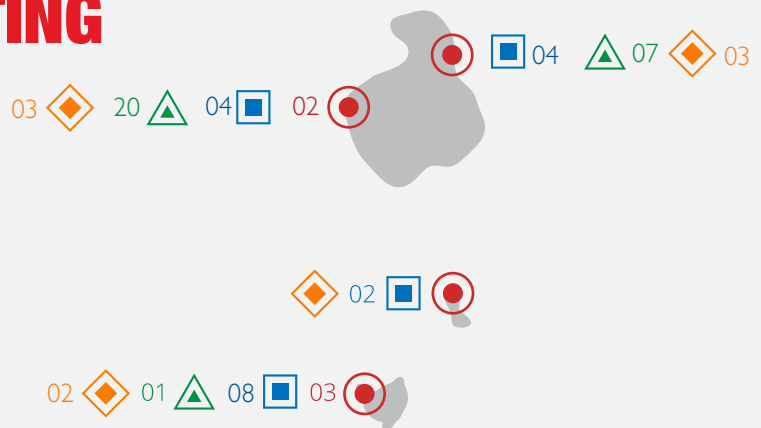
- Largest employer in the banking sector
- 99% of our employees are locals with almost one third employed in the atolls
- Strong executive leadership team with experience across many countries and banking markets

# OUR NETWORK



- BRANCH
- ATM
- CASH AGENT
- SELF SERVICE BANKING CENTRE

## ONE BANK IS INVESTING IN MALDIVES



## TABLE OF CONTENTS

06	SUMMARY	10	GOVERNANCE
06	BUSINESS DEVELOPMENTS	12	CORPORATE GOVERNANCE COMPLIANCE
07	KEY FINANCIAL INFORMATION	12	REPORTING COMPLIANCE
10	INVESTOR INFORMATION		

# 1. SUMMARY

Bank of Maldives' financial performance were positive with a Profit Before Tax of MVR 307 million for the quarter. Operating profit of MVR 414m was up 5% on the previous quarter and YTD Operating Profit amounted to MVR 1.2 billion, up 4% on the same period last year. While funding cost, investment and provision charge increased, solid business volumes across all key business segments helped achieve this outturn. Capital and liquidity ratios finished the period well above regulatory requirements.

# 2. BUSINESS DEVELOPMENTS

- At our 36th Annual General Meeting on 30th July, shareholders voted to approve a dividend pay-out of MVR 129.17 million (MVR 24 per share). This is an increase of 9% over the level paid last year and represents a record dividend payout.
- As part of our financial inclusion and investment strategy, we established Self Service Banking Centres in Thulhaadhoo, Maavah, Alifushi, Kelaa and Baarah. The new facilities will support local individuals and businesses to make deposits, payments and transfers on a 24/7 basis.
- In August, Bank of Maldives once again received the highly coveted "Asia's Best Employer Brand" award from the World HRD Congress and the Employer Branding Institute for the third consecutive year. As the largest bank and one of the biggest employers in the Maldives, this award is testament to our commitment to people excellence and our progressive policies in the areas of recruiting, developing and retaining talent.
- During September, we also opened a dedicated US Dollar ATM at the premises of Renaatus Ithaa Mui building in Hulhumalé. The service was introduced as part of the Bank's plan to expand its presence in Hulhumalé as the city continues to rapidly develop as the residential, commercial and industrial heart of Maldives. BML currently has 7 ATMs located in three different areas of Hulhumalé.
- Also in September, we scaled up our Islamic Banking arm with the opening of our new headquarters at H. Zoneyria, Boduthakurufaanu Magu. The modern, new headquarters solely dedicated to Islamic Banking services provides the opportunity to better serve BML Islamic's growing customer base..
- During the quarter, as part of our 'Aharenge Bank' program, over 40 CSR activities were conducted in the areas of education, sports, environment and community development. These initiatives include financial literacy sessions for the community, support to people with disabilities with provision of accessibility equipment and investment in communities through our Community Fund projects. Volunteers from the Bank were active in various engagements across the country including participating in coastal clean-ups and supporting the Malé fire disaster victims.



### 3. KEY FINANCIAL INFORMATION

#### Income Statement (Unaudited) - Quarter ended 30 September 2019

(All amounts in MVR'000 unless otherwise stated)

	Q3 2019	Q2 2019	9 Months 2019	9 Months 2018
<b>Gross Income</b>	<b>639,051</b>	<b>639,974</b>	<b>1,921,969</b>	<b>1,820,334</b>
Interest Income and Similar Income	407,819	406,511	1,202,500	1,154,602
Interest Expense and Similar Charges	(36,148)	(36,766)	(109,046)	(99,813)
<b>Net Interest Income</b>	<b>371,671</b>	<b>369,745</b>	<b>1,093,454</b>	<b>1,054,789</b>
Fee and Commission Income	198,368	192,583	619,009	594,387
Fee and Commission Expense	(63,220)	(76,276)	(231,233)	(208,333)
<b>Net Fee and Commission Income</b>	<b>135,148</b>	<b>116,307</b>	<b>387,776</b>	<b>386,054</b>
Other Operating Income	32,864	40,880	100,460	71,345
<b>Total Operating Income</b>	<b>539,683</b>	<b>562,932</b>	<b>1,581,690</b>	<b>1,512,188</b>
Operating Expenses	(125,062)	(132,633)	(367,224)	(345,555)
<b>Operating Profit (Profit before Provisions)</b>	<b>414,621</b>	<b>394,299</b>	<b>1,214,466</b>	<b>1,166,633</b>
Provision for Bad and Doubtful Debts	(107,157)	(49,341)	(183,095)	(114,022)
<b>Profit Before Tax</b>	<b>307,464</b>	<b>344,958</b>	<b>1,031,371</b>	<b>1,052,611</b>
Income Tax Expense	(83,015)	(93,139)	(278,470)	(284,205)
<b>Net Profit for Quarter</b>	<b>224,449</b>	<b>251,819</b>	<b>752,901</b>	<b>768,406</b>
<b>Basic Earnings Per Share (annualised)</b>	<b>167</b>	<b>187</b>	<b>187</b>	<b>190</b>



**Statement of Financial Position (Unaudited) - As at 30 September 2019**

(All amounts in MVR'000 unless otherwise stated)

	30 Sep 2019	30 June 2019
Cash, Short Term Funds & Balances with MMA	6,807,568	7,025,082
Loans and Advances	12,949,497	12,534,981
Financial Investments - FVOCI	144,526	144,526
Financial Investments - Amortized Cost	4,838,164	4,829,787
Property, Plant and Equipment	448,126	423,767
Other Assets	304,697	241,206
<b>Total Assets</b>	<b>25,492,578</b>	<b>25,199,349</b>
Deposits	16,969,972	16,893,840
Borrowings	1,018,898	753,891
Other Liabilities	1,032,797	1,175,990
<b>Total Liabilities</b>	<b>19,021,667</b>	<b>18,823,721</b>
Share Capital	269,096	269,096
Share Premium	93,000	93,000
Reserves	6,108,815	6,013,532
<b>Total Shareholders' Equity</b>	<b>6,470,911</b>	<b>6,375,628</b>
<b>Total Equity and Liabilities</b>	<b>25,492,578</b>	<b>25,199,349</b>



**Nandana Senevirathne**  
Chief Financial Officer



**Timothy Sawyer**  
CEO & Managing Director



**Ibrahim Mohamed**  
Chairperson, Audit & Risk  
Management Committee

**Statement of Cash Flows (Unaudited)** - Quarter ended 30 September 2019  
 (All amounts in MVR'000 unless otherwise stated)

	Q3 2019	Q2 2019
Cash Flows from Operating Activities	117,300	258,155
Changes in Operating Assets and Liabilities	(87,469)	(1,340,762)
Cash Flows from Investing Activities	(50,060)	(34,490)
Cash Flows from Financing Activities	135,842	(43,563)
<b>Net increase/ (used) in Cash and Cash Equivalents</b>	<b>690,551</b>	<b>(1,160,659)</b>
Cash and Cash Equivalents at beginning of Quarter	1,332,245	2,492,904
<b>Cash and Cash Equivalents at end of Quarter</b>	<b>2,022,796</b>	<b>1,332,245</b>

## 4. INVESTOR INFORMATION

Highest Traded Price	MVR 300
Lowest Traded Price	MVR 200
Weighted Average Traded Price	MVR 209.42
Market Capitalization	MVR 1,345,480,000
Price Earnings Ratio	1.50
Dividend Yield	9.6%

## 5. GOVERNANCE

### 5.1 Frequency of Board Meetings

The number of meetings held by the Board of Directors and its sub-committees during the third quarter of 2019 were as follows:

	<b>No. of Meetings</b>
Board of Directors	06 (Six)
Board Credit Committee	02 (Two)
Audit & Risk Management Committee	12 (Twelve)
Appointment & Remuneration Committee	05 (Five)
Nomination Committee	02 (Two)

### 5.2 Key Activities carried out by the Board & Board Committees

- Reconstituted the composition of ARM Committee and Board Credit Committee.
- Reconstituted and renamed ANR Committee as two separate committees, namely Nomination Committee (NC) and Appointment and Remuneration Committee (AR).
- Appointed Mr. Ibrahim Mohamed as Chairperson of Audit and Risk Management Committee, Ms. Sana Mansoor as Chairperson of Appointment and Remuneration Committee and Ms. Hawwa Safna as Chairperson of Nomination Committee.
- Appointed CEO Mr. Timothy Sawyer as Managing Director.
- Reviewed and approved the Bank's financial statements for Quarter 2 2019.
- Reviewed the Risk Management Report for Quarter 2 2019.
- Reviewed the Non-Performing Assets and Loan Portfolio Report for Quarter 2 2019.
- Reviewed the report on the activities of the Internal Audit function during Quarter 2 2019.
- Reviewed the Procurement Committee Report for Quarter 2 2019.
- Reviewed the Corporate Social Responsibility Report for first half of 2019.
- Appointed members to Bank's Shari'ah Advisory Committee.
- Reviewed the Bank's policies.

### 5.3 Changes in the Board of Directors

As per the Articles of Association of the Bank, the Board shall consist of 11 members, which includes 08 Nominee Directors and 03 Elected Directors. The quarter began with a total of 10 Directors in the Board composition with 01 Nominee Directors position vacant. The following were the 10 Directors on the Board until the 36th Annual General Meeting (AGM) held on 30th July 2019.

	Name of Director	Category	Designation	Respective Committee
01	<b>Ms. Saeeda Umar</b> Nominee Director	Non-Executive & Independent	Chairperson	BCC
02	<b>Mr. Mohamed Shareef</b> Nominee Director	Executive & Non-Independent	Director	BCC
03	<b>Mr. Ibrahim Mohamed</b> Elected Director	Non-Executive & Independent	Director Chairperson of ARM Committee	BCC & ARM
04	<b>Mr. Mohamed Abdul Sattar</b> Elected Director	Non-Executive & Independent	Director Chairperson of ANR Committee	BCC, ANR & ARM
05	<b>Mr. Rabih Mohamed</b> Nominee Director	Non-Executive & Non-Independent	Director	ARM
06	<b>Mr. Abdul Haris</b> Nominee Director	Non-Executive & Non-Independent	Director	ANR
07	<b>Mr. Mohamed Luveiz</b> Nominee Director	Non-Executive & Independent	Director	ANR & ARM
08	<b>Ms. Ibthishama Ahmed Saeed</b> Elected Director	Non-Executive & Independent	Director	BCC
09	<b>Ms. Aishath Arsha</b> Nominee Director	Non-Executive & Independent	Director	BCC, ANR & ARM
10	<b>Ms. Hawwa Safna</b> Nominee Director	Non-Executive & Independent	Director	ANR

BCC = Board Credit Committee; ANR = Appointment, Nomination & Remuneration Committee; ARM = Audit & Risk Management Committee

Following the 36th AGM held on 30th July 2019, the newly appointed Board now consists of 09 Directors with 02 Nominee Directors position vacant.

	Name of Director	Category	Designation	Respective Committee
01	<b>Mr. Timothy Sawyer</b> Nominee Director	Executive & Non-Independent	CEO & MD	BCC
02	<b>Ms. Sana Mansoor</b> Nominee Director	Non-Executive & Independent	Director Chairperson of AR Committee	ARM, AR, BCC
03	<b>Mr. Hawwa Safna</b> Nominee Director	Non-Executive & Independent	Director Chairperson of NC Committee	AR, NC, & BCC
04	<b>Ms. Juwairiya Saeed</b> Nominee Director	Non-Executive & Non-Independent	Director	ARM, AR & NC
05	<b>Mr. Najeem Ibrahim Zakariyya</b> Nominee Director	Non-Executive & Independent	Director	ARM, NC & BCC
06	<b>Mr. Hussain Thoufeeq Ali</b> Nominee Director	Non-Executive & Non-Independent	Director	AR & NC
07	<b>Mr. Ibrahim Mohamed</b> Elected Director	Non-Executive & Independent	Director Chairperson of ARM Committee	ARM & BCC
08	<b>Mr. Mohamed Abdul Sattar</b> Elected Director	Non-Executive & Independent	Director	ARM, AR & BCC
09	<b>Mr. Ahmed Mohamed</b> Elected Director	Non-Executive & Independent	Director	NC & BCC

BCC = Board Credit Committee; AR = Appointment & Remuneration Committee; NC = Nomination Committee; ARM = Audit & Risk Management Committee

## 6. CORPORATE GOVERNANCE COMPLIANCE

The Bank is committed to achieving high standards of corporate conduct and in this regard, recognizes the importance of having in place a set of well-defined corporate governance practices and processes to enhance corporate performance and accountability. During the quarter, the Bank worked as always to achieve compliance with the provisions of its Corporate Governance Code which articulates best corporate governance practices. The Bank has also complied with the provisions of its internal policies and procedures which govern its day to day operations.

## 7. REPORTING COMPLIANCE

This report has been prepared taking into account the Capital Market Development Authority's Circular on Minimum Quarterly Reporting Requirements for Listed Companies.

